



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 10, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$102,086	36
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Health Coverage Solutions	\$36,634	6
Borosak, William J. Jr.	Secure Financial Group, LLC	\$31,515	7
Gold Producers (\$10,000 - \$30,000)			
Shackelford, Edward L.	The Assurance Group, Inc.	\$27,119	11
Lemar, Mike	Sunshine State Agency	\$24,169	13
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$22,188	9
Hatton, Catherine E.	Long Island Insurance Solutions	\$21,732	18
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$17,671	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$14,160	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$13,872	3
Barta, Devin M.	Barta Insurance Agency	\$12,648	5
AmeriLife		\$11,972	20
Silver Producers (\$5,000 - \$10,000)			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$9,924	1
Olguin, Loren A.	Olguin Insurance Agency	\$9,720	2
Abbateello, Vincent	Mainstay Retirement Solutions	\$9,660	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$9,432	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,380	5
Wroblewski, Robert M.	SOS Insurance Group	\$8,989	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$8,956	6
Moraski, Matthew B.	Moraski Insurance Agency	\$8,712	1
Chacon, Cesar	The Insurance Hub	\$7,920	2
Rosati, Lisa	Rosati Insurance Agency	\$7,824	2
Maisto, Stephen	Senior Health Solutions	\$7,496	4
Long Island Health Plans, Inc.		\$7,128	3
Schwartz, Scott J.	Insurance Protection Services	\$6,840	1
Scott, Jerry	Scott Insurance Agency	\$5,904	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,724	1
Clark, John W.	Senior Solutions Insurance Agency	\$5,545	6
Bronze Producers (\$2,500 - \$5,000)			
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,567	5
World Wide Coverage Corp.		\$4,564	2
American Eagle Consultants, Inc.		\$4,472	5
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$4,391	1
Skolnick, Hal S.	Skolnick Insurance Agency	\$3,756	1
Black, Ana M.	Black Insurance Agency	\$3,276	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,276	1
Patterson, Adam D.	Patterson Insurance Agency	\$3,276	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,251	1
Bell, Juanita O.	Bell Insurance Agency	\$3,228	1
Abadjian, Pierre	Abadjian Insurance Group	\$3,192	1
ERIN Marketing, Inc.		\$3,159	2
Aronoff, Thomas H.	Aronoff Insurance Agency	\$3,108	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$3,084	1
Lotocki, Brandon C.	Lotocki Insurance Agency	\$2,976	1
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$2,952	2
Cohen, Sheila G.	Cohen Insurance Agency	\$2,927	1
Sasso, Ricky M.	Sasso Insurance Agency	\$2,844	1
Schoenthal, Charles I.	Schoenthal Insurance Agency	\$2,844	1
Mangini, Nicholas L.	Mangini Insurance Agency	\$2,760	1
Savage, Gina	Savage Insurance Agency	\$2,640	3
Ahmed, Nur N.	Ahmed Insurance Agency	\$2,616	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,592	1



Weekly Leader Board

FOR THE WEEK ENDING

April 10, 2016

Writing Agents

Combined Health/Life

Diamond Producers (\$20,000 & Above)

Ahlbum, Tim	\$23,734
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Goldenberg, Karen S.	\$14,160	Sachs, Kerry	\$11,243
Stevens, Jason	\$13,160	Lucas, Richard	\$10,836

Silver Producers (\$5,000 - \$10,000)

Sheldon, Paul, CLU, ChFC	\$9,924	Barta, Devin M.	\$6,552
Abbatiello, Vincent	\$9,660	Rosati, Lisa	\$6,276
Lembcke, Julia	\$9,227	Ahlbum, Donna M.	\$5,952
Daenzer, Christopher	\$8,712	Richardson, James C.	\$5,904
Hargis, Mark D.	\$7,716	Wiedersum, Bryan F.	\$5,724
Laughlin, James A.	\$7,332	Rush, Francine	\$5,532
Murphy, Stacy	\$7,332	Kirby, Joseph S.	\$5,256
Haft, Gary S.	\$7,104	Vertich, Mark	\$5,171
Ripoll, Glenn A.	\$6,888	Balogh, Christian J.	\$5,124
Schwartz, Scott J.	\$6,840		

Bronze Producers (\$2,500 - \$5,000)

Esch, Jagger W.	\$4,711	Hall, Tiffany	\$3,108
Stevens, Sandra K.	\$4,511	White, Michael J.	\$3,084
Ulayyet, Fred M.	\$4,391	Lotocki, Brandon C.	\$2,976
Dibisceglie, Darrin J.	\$3,852	Hatton, Catherine E.	\$2,972
Horne, Dawn M.	\$3,824	Bono, Peter F.	\$2,927
Mayer, Bruce P.	\$3,768	Cohen, Sheila G.	\$2,927
Zupnick, Eliezer S.	\$3,768	Evans, Dianne E.	\$2,927
Skolnick, Hal S.	\$3,756	Malooley, Michele A.	\$2,848
Canitano, Eva M.	\$3,564	Abisognio, Philip J.	\$2,844
Catron, Edward A.	\$3,408	Bechtold, Edward H. III	\$2,844
Mankamyer, Mary	\$3,300	Dubin, David	\$2,844
Finkelstein, Sara	\$3,276	Moore, Daniel	\$2,844
Jain, Priti	\$3,276	Ottovegio, Xiomara	\$2,844
Kahn, Peter S.	\$3,276	Reyer, Jerome H.	\$2,844
Kasabov, David	\$3,276	Sasso, Ricky M.	\$2,844
Neese, Alan P.	\$3,276	Westfall, Edward B.	\$2,844
Sester, Marcela	\$3,276	Woodard, Michael A.	\$2,844
Cooper, Natalie L.	\$3,272	Wright, Steven M.	\$2,760
Tantillo, Robert V.	\$3,251	Ranney, Eugene	\$2,676
Graham, Christopher N., CLU	\$3,240	Ahmed, Nur N.	\$2,616
Kowalchuk, Charles J.	\$3,228	Wachtel, William D.	\$2,616
Juzwa, Michael	\$3,192	Deross, William P.	\$2,592
Aronoff, Thomas H.	\$3,108	Connley, Mel H.	\$2,520